

Press Release

Gruppo BCC Iccrea: Consolidated Results as of December 31, 2024

2024 results further confirm the effectiveness of the business model of the Group, which stands out for its ability to combine continuous support to local communities with constant improvement of its already extremely solid fundamentals.

Strengthened the Group's local roots and reinforced commitment to a sustainable and inclusive growth.

Reached the main targets of the 2026 Business Plan two years in advance, with further significant progress in terms of capital strength, liquidity and asset quality.

- **New customers acquired during the year¹:** 254,400 (+16.7% YoY)
- **New loan disbursements²:** €16.7 billion (+7.0% YoY)
- **Net customer loans³ (stock):** €93.5 billion (+2.9% YoY vs -1.6% market average⁴)
- **Direct funding⁵ (stock):** €137.2 billion (+1.7% YoY)
- **New Wealth Management inflows⁶:** €8.2 billion (+66.5% YoY)
- **Indirect funding⁷ (stock):** €70.9 billion (+13.5% YoY)

- **Sustainable finance:** €2 billion of bonds issued with an ESG label from 2021 to date (including 3 Social Bonds and 1 Green Bond issued in 2025)
- **ESG rating:** Morningstar Sustainalytics assigns the Group an extremely positive score (ESG Risk Rating "Negligible"), reflecting the Group's traditional commitment to environmental and social sustainability issues.

- **CET1 ratio:** 23.3% (21.1% at the end of 2023)
- **TC ratio:** 23.8% (22.2% at the end of 2023)
- **LCR:** 281% (265% at the end of 2023), **NSFR:** 158% (157% at the end of 2023)
- **Gross NPL ratio:** 3.1% (3.9% at the end of 2023); **Net NPL ratio:** 0.8% (1.1% at the end of 2023).

¹ Consolidated management figures

² Consolidated management figures

³ Include transactions (mainly repos) with institutional counterparties of approximately € 2.3 billion (approximately €1.6 billion as at 31 December 2023)

⁴ ABI monthly outlook (January 2025): net loans -1.6% y/y for the system as at end-December 2024

⁵ Liabilities to customers and securities issued

⁶ Management figures related to new gross inflows of BCC Risparmio e Previdenza and BCC Vita.

⁷ Consolidated management figures. Indirect funding = assets under custody and assets under management

Rome, February 12, 2025

The Board of Directors of Iccrea Banca has reviewed the consolidated results of the BCC Iccrea Group as of December 31, 2024.

During 2024, the BCC Iccrea Group, the largest cooperative banking group in Italy, strengthened its commitment to supporting local communities, recording an increase in the main business volumes, number of customers, and the key income statement and balance sheet items, further confirming the effectiveness of its business model.

Reached the main targets of the 2026 Business Plan two years in advance.

Consolidated Balance Sheet: Key Data

Net customer loans stood at €93.5 billion (€90.9 billion at the end of 2023), with a growth of +2.9% compared to 2023, showing a better performance than market average². This trend was also supported by new loan disbursements during the year, amounting to approximately €16.7 billion (+7% YoY).

Asset quality improved compared to the end of 2023, with a **gross NPL ratio** of 3.1% (3.9% at the end of 2023) and a **net NPL ratio** of 0.8% (1.1% at the end of 2023), thanks to careful risk management and de-risking actions undertaken by the Group. In particular, in 2024, the BCC Iccrea Group finalized several transactions for the sale of non-performing loans worth a total of €0.8 billion.

Coverage levels remained high, with a **coverage ratio** of 73.8% (72.2% at the end of 2023). This figure is particularly significant considering the high proportion of non-performing loans backed by real guarantees and the reduced share of bad loans in the portfolio (less than 1/3 of total non-performing loans).

Total financial assets amounted to €56.2 billion (-8.0% YoY).

Direct funding reached €137.2 billion, showing a slight increase (+1.7%) compared to the end of 2023.

The **loan-to-deposit ratio** stood at 68.2% (67.4% at the end of 2023).

Group shareholders' equity amounted to €15.9 billion (€13.9 billion at the end of 2023).

The performance of **indirect funding** was particularly positive (and above the Business Plan targets), rising to approximately €71 billion (€62.5 billion in 2023), thanks to new inflows⁸ of around €8.2 billion (+66.5% YoY).

⁸ Management figures related to new gross inflows of BCC Risparmio e Previdenza and BCC Vita.

This performance, apart from benefiting from recent strategic initiatives in the insurance and asset management sectors, reflects the Group's commitment to diversifying its revenue sources.

The strong business performance was also supported by the acquisition of new customers (+254,400, +16.7% YoY).

Consolidated Income Statement: Key Data

In terms of **revenues**, the Group reported a gross income of €5,918 million (+5.9% YoY), particularly benefiting from the positive performance of net interest income, amounting to €4,364 million (+6.6% YoY). Net commissions also showed a positive trend both for the entire year 2024 (+4.2% YoY) and in the fourth quarter of 2024 (+6.3% vs Q3 2024 and +9.8% vs Q4 2023).

Operating costs amounted to €3,091 million (-0.1% YoY).

The Group's **cost-to-income ratio** stood at 52.2% (55.4% at the end of 2023).

Net provisions for credit risk amounted to €344 million (€408 million in 2023), resulting in an annualized **cost of risk** of 37 bps (45 bps in 2023).

Net profit for the period amounted to €2,030 million (€1,858 million in 2023).

Capital Ratios and Liquidity Indicators

During 2024, the Group further consolidated its leadership position by strengthening capital adequacy and liquidity, remaining well above regulatory requirements and achieving the targets set in 2026 Business Plan.

In particular, **own funds** amounted to €15.8 billion (€14.3 billion at the end of 2023), while **risk-weighted assets** (RWA) stood at €66.5 billion (€64.4 billion at the end of 2023).

The capital ratios reached the following levels: the **CET1 ratio** was 23.3% (21.1% at the end of 2023) and the **TC ratio** was 23.8% (22.2% at the end of 2023).

Regarding liquidity indicators, the **NSFR** stood at 158% (157% at the end of 2023), while the **LCR** was 281% (265% at the end of 2023).

Finally, **liquidity reserves** amounted to €42.2 billion.

ESG Commitment

On January 23, 2025, the Group successfully placed its first "green" Senior Preferred bond directed to institutional investors, for a total nominal amount of €500 million.

This issuance marked the first Green Bond of BCC Banca Iccrea, which, along with the three Social Bonds issued since 2021, brings the Group's total sustainable bond issuances to €2 billion.

Finally, to confirm its commitment to sustainable finance, Morningstar Sustainalytics recently updated the Group's ESG rating, placing it among the top Italian banks. The update by Morningstar Sustainalytics allowed the BCC Iccrea Group to be placed in the "Negligible" ESG risk category, the best within the agency's scale, with a score of 8.2. This represents a significant improvement (about 6 points) compared to the previous "Low" rating, which had a score of 14.3⁹.

Key Events after year-end

- January 23, 2025: A partnership was signed between the BCC Iccrea Group and Accenture to support the Group's IT transformation.
 - January 23, 2025: The Group successfully placed a new senior green issuance.
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⁹ Morningstar Sustainalytics is a global leader in the assessment and analysis of ESG factors, supporting investors in defining sustainable investment strategies. For more information, see also www.sustainalytics.com. The rating scale ranges from 0 (zero risk) to 100 (maximum risk)



The BCC Iccrea Group is the largest cooperative banking group in Italy, the only national banking group with entirely Italian capital, and the fourth-largest banking group in Italy by assets, with consolidated total assets amounting to €165 billion as of December 31, 2024. The BCC Iccrea Group currently comprises 114 Cooperative Credit Banks, operating in over 1,700 Italian municipalities with nearly 2,500 branches, along with other banking, financial, and instrumental companies controlled by BCC Banca Iccrea. The Group reached approximately €93.5 billion in net loans and €137 billion in direct funding across Italy, serving over 5.2 million customers and around 880,000 members. The BCC Iccrea Group ranks among the top banking groups in terms of capital quality, with a CET1 Ratio of 23.3%, and in terms of liquidity, with an LCR of 281%. The Group is affiliated with Tertio Millennio ETS Foundation, a nonprofit organization established in 2002 within the Cooperative Credit system, dedicated to promoting social solidarity activities in Italy and abroad.

www.gruppobcciccrea.it

Contacts for BCC Iccrea Group:

Raffaella Nani

Head of Institutional
Communication
+39 335-1217721
rnani@iccrea.bcc.it

Marco Bellabarba

Media Relations
+39 340-8867477
mbellabarba@iccrea.bcc.it

Simone Maggi

Head of Investor Relations
+39 366-6739550
smaggi@iccrea.bcc.it

Chiara Paciucci

Media Relations
+39 340-4643230
cpaciucci@iccrea.bcc.it

Alessia Scaltrito

Investor Relations
+39 335-7220951
ascaltrito@iccrea.bcc.it

Barabino & Partners contacts for BCC Iccrea Group:

Domenico Lofano
d.lofano@barabino.it
Cell.: 334-1412995

Aurora Gianfelici
a.gianfelici@barabino.it
Cell.: 346-00707

The consolidated financial statements as of 31 December 2024 used for the preparation of this document were subjected to a limited audit by the auditing firm Forvis Mazars S.p.A. for the sole purpose of issuing the certificate required by Article 26, paragraph 2 of Regulation (EU) no. 575/2013 of 26 June 2013 (CRR) and European Central Bank Decision no. 2015/656. This is the certificate required for the application to be submitted to the ECB for the inclusion of the result for the period in common equity tier 1 (CET1).

Please note that the auditing firm is completing the auditor review of the financial statements. The parent company draft financial statements and the consolidated financial statements as at 31 December 2024 will be submitted for approval at the meeting of the Board of Directors scheduled for 26 March 2025 and will be submitted for the approval of shareholders at the Ordinary Meeting scheduled for 15 May 2025.

The manager responsible for preparing the company's financial reports, Marianna Di Prinzio, declares, pursuant to paragraph 2 of Article 154-bis of the Consolidated Law on Finance, that the accounting information contained in this press release corresponds to the document results, books and accounting records.

Rome, February 12, 2025

Iccrea Banca S.p.A.

The manager responsible for the preparation of corporate accounting documents,

Marianna Di Prinzio

RECLASSIFIED CONSOLIDATED INCOME STATEMENT¹⁰ (figures in millions of euros)

	FY24	FY23	Δ 23	Δ % 23
Net interest income	4,364	4,095	269	6.6%
Net fees and commission income (expense)	1,405	1,348	56	4.2%
Other financial income	149	147	3	2.0%
Gross Income	5,918	5,590	328	5.9%
Net writedowns / writebacks for credit risk	(344)	(408)	63	(15.5%)
Operating expenses	(3,091)	(3,095)	4	(0.1%)
Personnel expenses	(2,104)	(1,899)	(205)	10.8%
Other administrative expenses	(1,148)	(1,252)	104	(8.3%)
Net provisions	14	(49)	63	(128.3%)
Net adjustments	(232)	(249)	17	(6.8%)
Other operating expenses/income	379	354	25	7.1%
Operating Result	2,482	2,087	395	18.9%
Other	(12)	8	(20)	(258.2%)
Profit before taxes	2,470	2,094	375	17.9%
Taxes	(418)	(335)	(84)	25.1%
Profit after tax from discontinued operations	(21)	98	(119)	(121.4%)
Net profit (loss)	2,030	1,858	173	9.3%

¹⁰ The items are reclassified compared to the consolidated accounting statements envisaged by the Bank of Italy Circular n. 262/2005. Net interest income corresponds to the item 30 of the consolidated income statement. Net fees and commission income (expense) correspond to the item 60 of the consolidated income statement. Other financial income includes the items 70 "Dividend and similar income", 80 "Profits (Losses) on trading", 90 "Fair value adjustments in hedge accounting", 100 "Profits (Losses) on disposal or repurchase of" financial assets and liabilities, 110 "Profits (Losses) on other financial assets and liabilities measured at fair value through profit or loss". Gross Income corresponds to the item 120 of the consolidated income statement. Net writedowns / writebacks for credit risk include the items 130 "Net losses/recoveries for credit risk associated with" financial assets measured at amortised cost and at fair value through other comprehensive income, 140 "Profits (Losses) on changes in contracts without derecognition". Operating expenses correspond to the item 240 of the consolidated income statement. Personnel expenses correspond to the item 190 "Administrative expenses, a) personnel expenses". Other administrative expenses correspond to the item 190 "Administrative expenses, b) other administrative expenses". Net provisions correspond to the item 200 of the consolidated income statement. Net adjustments include the items 210 "Net adjustments to / recoveries on property and equipment", 220 "Net adjustments to / recoveries on intangible assets". Other operating expenses/income correspond to the item 230 of the consolidated income statement. The item Other includes the items 250 "Profits (Losses) on investments in associates and companies subject to joint control", 260 "Valuation differences on property, equipment and intangible assets measured at fair value", 270 "Goodwill impairment", 280 "Profits (Losses) on disposal of investments". Profit before taxes corresponds to the item 290 of the consolidated income statement. The item Taxes corresponds to the item 300 of the consolidated income statement. Profit after tax from discontinued operations corresponds to the item 320 of the consolidated income statement. Net profit (loss) corresponds to the item 330 of the consolidated income statement.

INCOME STATEMENT - QUARTERLY EVOLUTION *(figures in millions of euros)*

	1Q 23	2Q 23	3Q 23	4Q 23	1Q 24	2Q 24	3Q 24	4Q 24	Δ 4Q24 vs 3Q24	Δ % 4Q24 vs 3Q24
Net interest income	957	991	1,035	1,113	1,088	1,113	1,110	1,053	(56)	-5.1%
Net fees and commission income (expense)	338	333	337	340	336	344	351	373	22	6.3%
Other financial income	31	46	110	(41)	73	33	54	(10)	(63)	n.s.
Gross Income	1,326	1,371	1,482	1,411	1,497	1,490	1,514	1,416	(97)	-6.4%
Net writedowns / writebacks for credit risk	(22)	(175)	(107)	(104)	(43)	(136)	(46)	(119)	(73)	156.7%
Operating expenses	(711)	(846)	(680)	(859)	(735)	(841)	(712)	(804)	(92)	12.9%
Personnel expenses	(470)	(461)	(437)	(532)	(489)	(521)	(461)	(633)	(173)	37.6%
Other administrative expenses	(270)	(397)	(259)	(327)	(272)	(331)	(277)	(268)	9	-3.1%
Net provisions	6	(15)	(5)	(36)	(3)	(22)	3	36	33	n.s.
Net adjustments	(56)	(58)	(60)	(76)	(58)	(58)	(54)	(63)	(9)	16.8%
Other operating expenses/income	79	84	80	111	87	91	76	124	48	63.5%
Operating Result	594	349	695	449	720	512	756	493	(262)	-34.7%
Other	(1)	3	14	(8)	6	1	(9)	(10)	(1)	10.5%
Profit before taxes	593	352	709	440	726	513	747	484	(263)	-35.2%
Taxes	(97)	(52)	(109)	(77)	(117)	(96)	(126)	(80)	46	-36.2%
Profit after tax from discontinued operations	0	0	5	93	0	29	2	(53)	(55)	n.s.
Net profit (loss)	496	301	605	457	610	446	623	351	(272)	-43.7%

RECLASSIFIED CONSOLIDATED BALANCE SHEET *(figures in millions of euros)*

Assets¹¹	FY 24	FY 23	Δ 23	Δ % 23
Financial Assets	56,238	61,126	(4,887)	(8.0%)
Net loans to customers	93,541	90,886	2,655	2.9%
Net loans to banks	5,229	7,613	(2,384)	(31.3%)
Other assets	9,601	14,888	(5,287)	(35.5%)
Total Assets	164,609	174,513	(9,904)	(5.7%)
Liabilities and shareholders' equity¹²	FY 24	FY 23	Δ 23	Δ % 23
Financial liabilities to customers	123,234	122,523	711	0.6%
Securities issued	13,968	12,350	1,618	13.1%
Financial liabilities to banks	6,554	17,923	(11,369)	(63.4%)
Other liabilities	4,975	7,828	(2,853)	(36.4%)
Group shareholders' equity	15,878	13,889	1,989	14.3%
Total liabilities and shareholders' equity	164,609	174,513	(9,904)	(5.7%)

¹¹ The items are reclassified compared to the consolidated accounting statements envisaged by the Bank of Italy Circular n. 262/2005. Financial Assets include the item 20 "Financial assets measured at fair value through profit or loss", the item 30 "Financial assets measured at fair value through other comprehensive income", "Debt securities" in the item 40 "Financial assets measured at amortised cost". Net loans to customers include "Loans" in the item 40 "Financial assets measured at amortised cost, b) loans to customers". Net loans to banks include "Loans" in the item 40 "Financial assets measured at amortised cost, a) loans to banks". Other assets include the items 50 "Hedging derivatives", 60 "Fair value change of financial assets in hedged portfolios", 70 "Equity investments", 90 "Property, plant and equipment", 100 "intangible assets", 110 "Tax assets", 120 "Non-current assets and disposal groups classified as held for sale", 130 "Other assets".

¹² The items are reclassified compared to the consolidated accounting statements envisaged by the Bank of Italy Circular n. 262/2005. Financial liabilities to customers correspond to the item 10 "Financial liabilities measured at amortised cost, b) due to customers". Securities issued correspond to the item 10 "Financial liabilities measured at amortised cost, c) debt securities issued". Financial liabilities to banks correspond to the item "Financial liabilities measured at amortised cost, a) due to banks". Other liabilities include the items 20 "Financial liabilities held for trading", 30 "Financial liabilities designated at fair value", 40 "Hedging derivatives", 50 "Fair value change of financial liabilities in hedged portfolios", 60 "Tax liabilities", 70 "Liabilities associated with non-current assets held for sale and discontinued operations", 80 "Other liabilities", 90 "Employee termination indemnities", 100 "Allowances for risks and charges". Group shareholders' equity includes the items 110 "Insurance liabilities", 120 "Valuation reserves", 130 "Redeemable shares", 140 "Equity instruments", 150 "Reserves", 160 "Share premium reserve", 170 "Share capital", 180 "Treasury shares", 200 "Net income (loss)".

ASSET QUALITY (figures in millions of euros and %)

	FY24	FY23	Δ 23	Δ % 23
Past Due	323	327	(4)	(1%)
UTP	1,743	2,242	(499)	(22%)
Bad Loans	841	1,080	(239)	(22%)
Gross Non-Performing Loans	2,907	3,649	(742)	(20%)
Performing Loans - Stage 1	82,118	80,113	2,005	3%
Performing Loans - Stage 2	9,102	9,051	51	1%
Total Gross Loans to customers	94,127	92,813	1,314	1%
Gross NPL Ratio	3.1%	3.9%	(0.8%)	(21%)
Writedowns	2,146	2,636	(490)	(19%)
Coverage Ratio NPL	73.8%	72.2%	1.6%	2%
Coverage Ratio Past Due	48.3%	40.5%	7.8%	19%
Coverage Ratio UTP	71.6%	69.6%	2.0%	3%
Coverage Ratio Bad Loans	88.2%	87.3%	0.9%	1%
Coverage Ratio Performing Loans	0.8%	1.0%	(0.2%)	(16%)
Coverage Ratio Performing - Stage 1	0.3%	0.4%	(0.1%)	(29%)
Coverage Ratio Performing - Stage 2	5.4%	5.6%	(0.3%)	(5%)
Net Non-Performing Loans	761	1,013	(252)	(25%)
Net NPL Ratio	0.8%	1.1%	(0.3%)	(26%)

CAPITAL REQUIREMENTS (figures in millions of euros and %)

	FY24	FY23	Δ 23
RWA	66,489	64,392	2,097
CET 1	15,481	13,572	1,908
Total Capital	15,819	14,302	1,517
CET1 ratio	23.3%	21.1%	2.2%
TC ratio	23.8%	22.2%	1.6%