# **GRUPPO BCC ICCREA**

# Group Overview and Cover Bond Programme Update May 28<sup>th</sup> 2024

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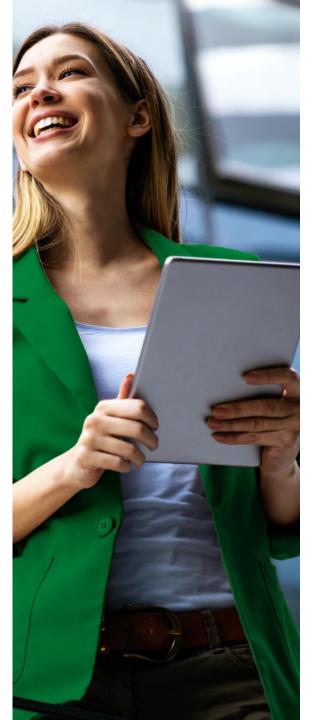
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Certain data in this Presentation may have been rounded. As a result of such rounding, the totals of data prescribed in this Presentation may vary slightly from the arithmetic total of such data.

The consolidated financial statements as at 31 March 2024 used for the preparation of this document were subjected to a limited audit by the auditing firm Mazars Italia S.p.A. for the sole purpose of issuing the certificate required by Article 26, paragraph 2 of Regulation (EU) no. 575/2013 of 26 June 2013 (CRR) and European Central Bank Decision no. 2015/656. This is the certificate required for the application to be submitted to the ECB for the inclusion of the result for the period in common equity tier 1 (CET1).





# AGENDA

# **GROUP OVERVIEW**

# **COVERED BOND PROGRAMME - UPDATE**

# **ANNEXES AND CONTACTS**

## **GRUPPO BCC ICCREA** RANKING IN ITALIAN BANKING SYSTEM<sup>1</sup>

LIQUIDITY RATIOS



### ITALIAN BANKING GROUP BY BRANCHES<sup>2</sup>

### GRUPPO BCC ICCREA MAIN FIGURES

# STRUCTURE

- CUSTOMERS: 5.2 MLN
- EMPLOYEES: > 22,000
- BRANCHES: > 2,400
- MEMBERS: > 880,000

## MAIN VOLUMES

- DIRECT FUNDING: 136 BLN€
- GROSS LOANS: 92 BLN€
- TOTAL ASSETS: 172 BLN€
- OWN FUNDS: 14.8 BLN€

# 4<sub>th</sub>

st

### ITALIAN BANKING GROUP BY TOTAL ASSETS

**ITALIAN BANKING GROUP BY CAPITAL AND** 

# ASSET QUALITY

- GROSS NPL RATIO: 3.7%
- NET NPL RATIO: 1.1%
- COVERAGE: 71.7%

- LCR: 264%
  - NSFR: 156%

LIQUIDITY

- L/D RATIO: <70%</p>
- CET 1 RATIO: 22.0%

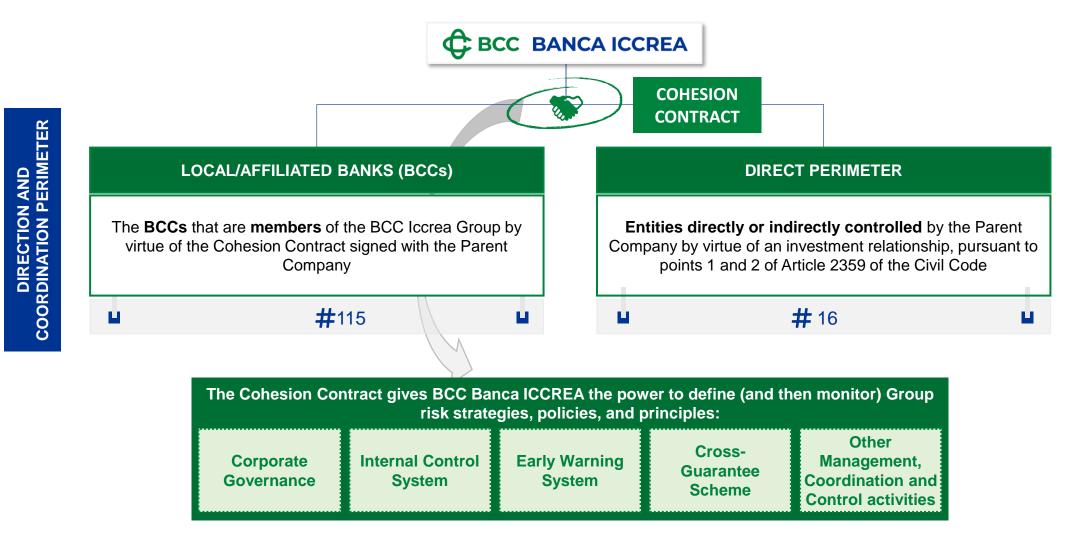
CAPITAL

- TCR RATIO: 23.1%
- TEXAS RATIO: <7%</p>

GRUPPO BCC

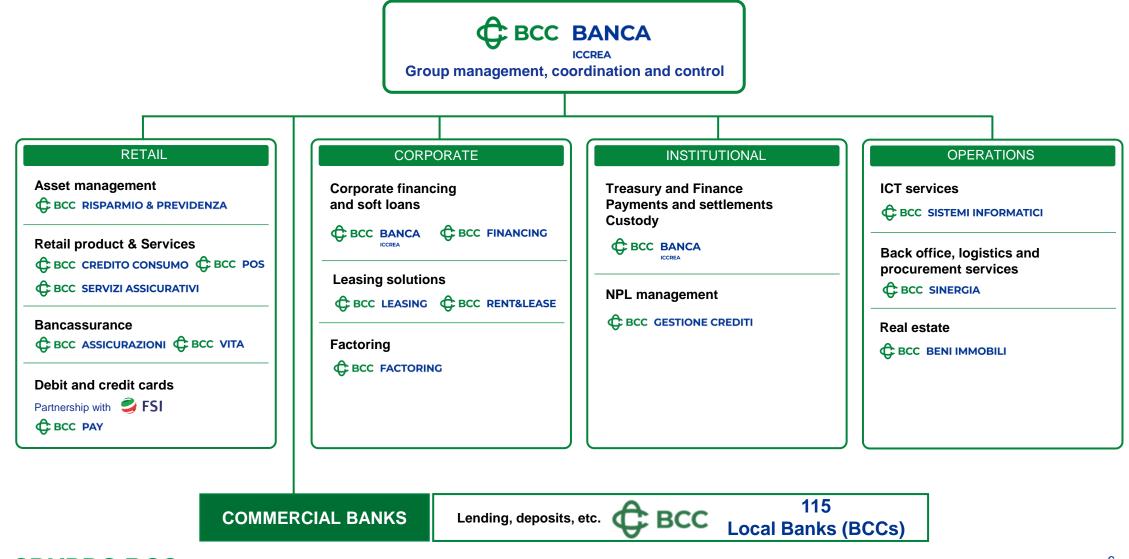
(1) The sample considers the consolidated data of these peers: Intesa Sanpaolo, UniCredit, Banco BPM, MPS, BPER
(2) The sample considers the consolidated data referring to the domestic market of these peers: Intesa Sanpaolo, UniCredit, Banco BPM, MPS, BPER

# THE FIRST COOPERATIVE BANKING GROUP IN ITALY, LEVERAGING ON 115 LOCAL BANKS OPERATING AS A SINGLE ENTITY...



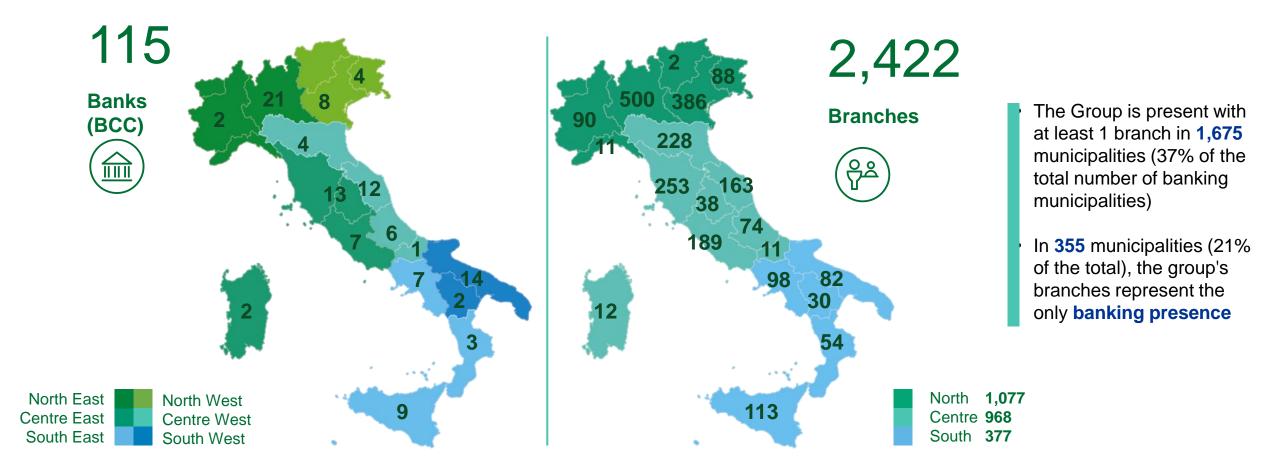


# ... AND ENTITIES DEDICATED TO OFFER A COMPREHENSIVE BANKING OFFERING AND AN EFFICIENT OPERATING MODEL





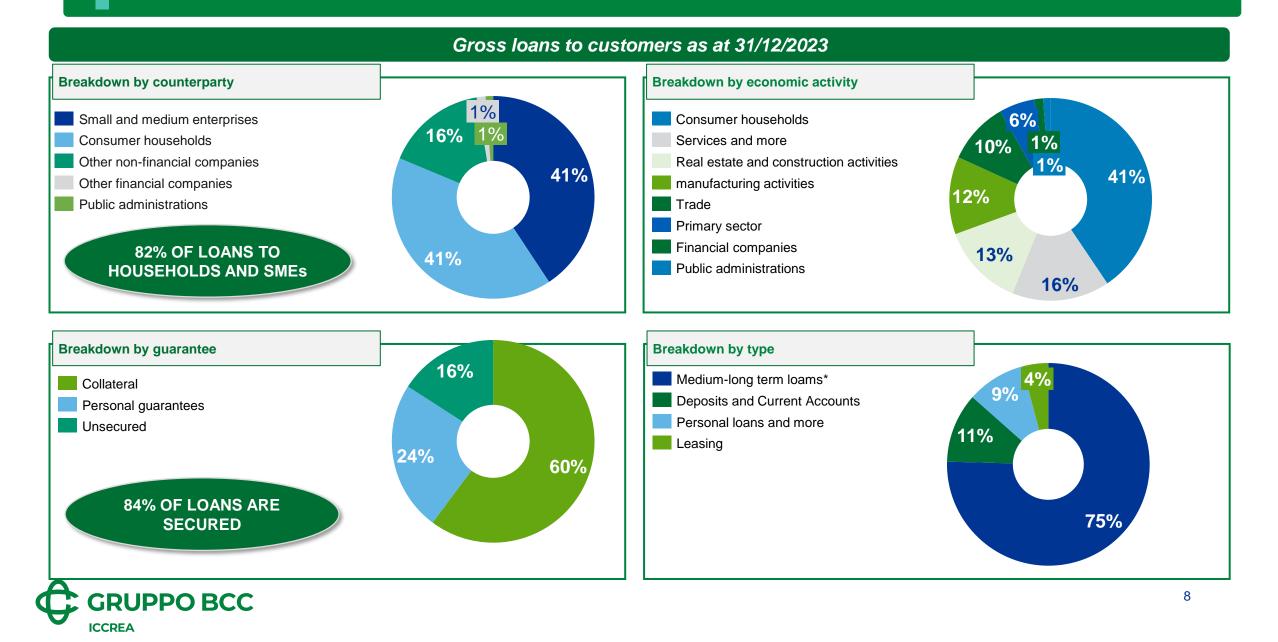
### A WIDESPREAD PRESENCE IN THE COUNTRY





Information updated at 31.03.2024

### A TRADITIONAL BANKING MODEL FOCUSED ON HOUSEHOLDS AND SMEs



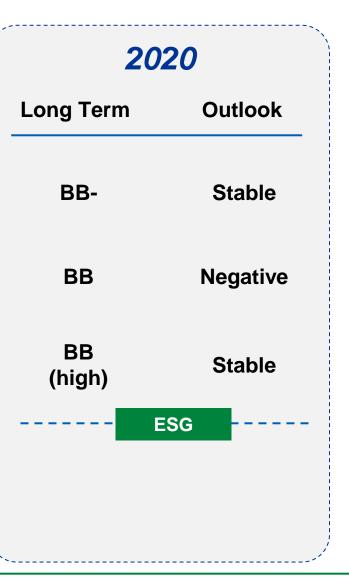


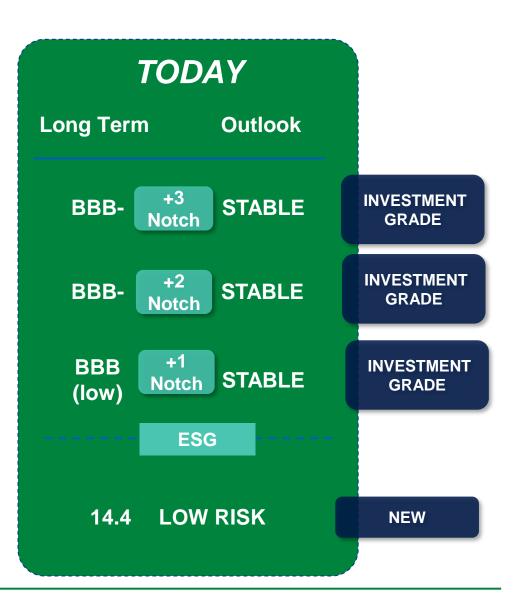
**Fitch**Ratings

S&P Global Ratings

M RNINGSTAR DBRS

# M RNINGSTAR SUSTAINALYTICS







*DBRS Morningstar: Rating upgraded on 23 October 2023; Fitch: Rating upgraded on 24 January 2024; S&P rating upgraded on 22 February 2024* \* *Please for disclaimer see* : <u>https://www.sustainalytics.com/legal-disclaimers</u>

### SUSTAINABLE BY NATURE











"In carrying out its activities, the *Company is inspired ... by the* principles of mutuality without the purpose of private speculation. It aims to benefit members and members of local communities ..... by pursuing the improvement of their moral, cultural and economic conditions .... as well as social cohesion and the responsible and sustainable growth of the territory in which it operates. The Company is distinguished by its social orientation and by its choice to build the common good".

### Statute of Cooperative Credit Banks, Article 2

# SUSTAINABLE GOALS



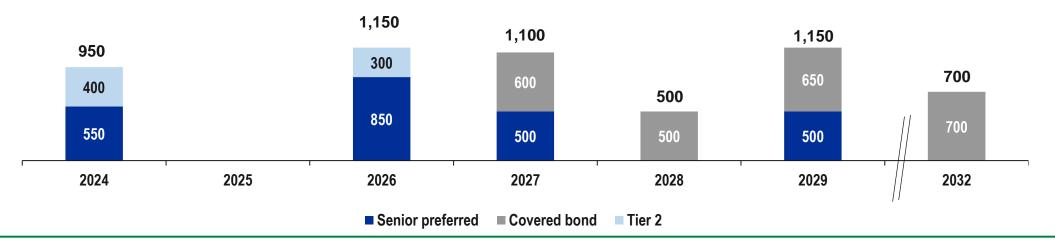


## **ICCREA IN THE INSTITUTIONAL BOND MARKET**

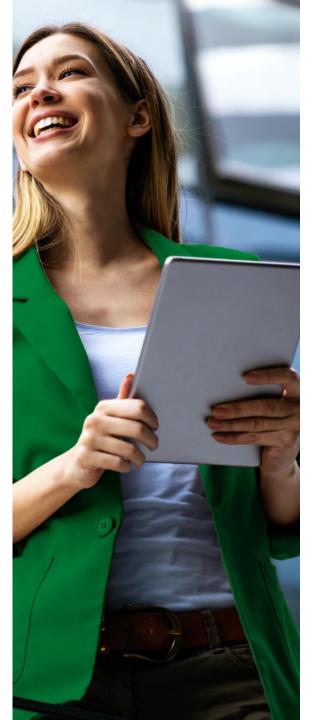
- Iccrea Banca issued these institutional bonds since November 2020:
  - 4 Senior Preferred bonds for an aggregate amount of 1,850 €/m (including 3 Social issuances)
  - A 300 €/m Subordinated Tier 2
  - 2,450 €/m Covered Bond in 4 different issuances

lssuer	Instrument Type	Announcement date	Coupon (%)	Maturity	Next Call Date	Outstanding Amount (€)
Iccrea Banca SpA	Senior Preferred	10-Jun-14	3.116	19-Jun-24	-	50,000,000
Iccrea Banca SpA	Tier 2	21-Nov-19	4.125	28-Nov-29	28-Nov-24	400,000,000
Iccrea Banca SpA	Senior Preferred	13-Oct-20	2.250	20-Oct-25	20-Oct-24	500,000,000
Iccrea Banca SpA	Covered Bond	13-Sept-21	0.010	23-Sep-28	-	500,000,000
Iccrea Banca SpA	Tier 2	05-Oct-21	4.750	18-Jan-32	18-Jan-26	300,000,000
Iccrea Banca SpA	Social Senior Preferred	10-Nov-21	2.125	17-Jan-27	16-Jan-26	500,000,000
Iccrea Banca SpA	Senior Preferred	13-Sep-22	6.375	20-Sep-27	20-Sep-26	350,000,000
Iccrea Banca SpA	Social Senior Preferred	12-Jan-23	6.875	20-Jan-28	20-Jan-27	500,000,000
Iccrea Banca SpA	Covered Bond	4-July-23	3.875	12-Jan-29	-	650,000,000
Iccrea Banca SpA	Covered Bond	31-Oct-23	4.000	08-Nov-27	-	600,000,000
Iccrea Banca SpA	Social Senior Preferred	30-Jan-24	4.250	05-Feb-30	05-Feb-29	500,000,000
Iccrea Banca SpA	Covered Bond	27-Feb-24	3.50	03-Mar-32	-	500,000,000
Iccrea Banca SpA	Covered Bond	07-Mar-24	3.43	07-Mar-32	-	200,000,000

Institutional Bonds, Current Maturity/Call profile -€/m







# AGENDA

# **GROUP OVERVIEW**

# COVERED BOND PROGRAMME - UPDATE

# **ANNEXES AND CONTACTS**

# OVERVIEW OF THE COVERED BOND PROGRAMME

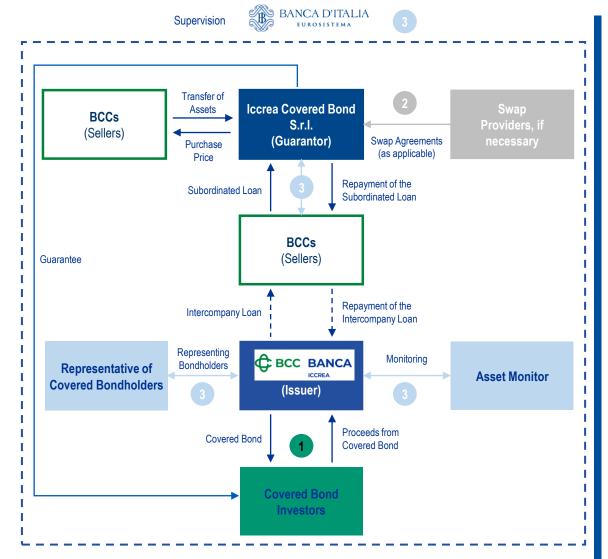
#### Programme Characteristics

Issuer:	Iccrea Banca S.p.A.
Originators/Sellers/Servicers:	BCCs, cooperative banks belonging to the Gruppo Bancario Cooperativo Iccrea
Master Servicer:	Iccrea Banca S.p.A.
Programme Size:	EUR 10 bn
Currency of Cover Pool:	Euro
Cover Pool:	Prime Italian residential mortgage loans (100% excl. substitute assets)
Maturity Extension Format:	Soft Bullet
Committed Overcollateralisation:	7.5% until September 2028 then will be 5%
Actual Overcollateralisation:	34% (as of 31 <sup>h</sup> March 2024)
Governing Law:	The covered bonds and the transaction documents will be governed by Italian law. The Deed of Charge will be governed by English law
Outstanding Covered Bond Rating:	Aa3 (Moody's)
Listing Venue:	Luxembourg Stock Exchange
Asset Monitor:	Deloitte & Touche S.p.A.
Representative of the Covered Bondholders:	Banca Finanziaria Internazionale S.p.A.
Investor Reporting:	Available quarterly on the issuer's website
Regulatory Treatment:	ECB Eligible, LCR Level 1, ECBC Covered Bond Label, beneficial treatment under CRR Art. 129 & Solvency II Compliant
Covered Bond Label	Yes Covered Bond



Source: Base Prospectus

### **COVERED BOND PROGRAMME STRUCTURE**



**GRUPPO BCC** 

CCREA

#### 1. Structure Key Features

- Iccrea's covered bond programme is structured pursuant to the Italian covered bond framework, with an SPV guarantor constituted according to Law No. 130/1999, the Italian Securitisation Law.
- The cover pool is composed by prime Italian residential mortgage loans that have been originated by different BCCs, cooperative banks, belonging to the Iccrea cooperative banking group. As such this is a multi-seller programme
- BCC Banca Iccrea is the issuer of the covered bonds
- The covered bondholders benefit from a dual recourse to both lccrea on an unsecured basis and to the cover pool of assets
- The programme benefits from a contractual reserve that covers 6 months of senior expenses and interest payments on the covered bonds

#### 2. Hedging – Swap Counterparty

• Pursuant to the programme documentation, BCC Banca Iccrea may enter into interest rate and/or cross-currency swap agreements with external counterparties. Currently, the programme does not feature any swap agreements and interest mismatches are mitigated via overcollateralisation

#### 3. Monitoring / Representation of Bondholders / Oversight

- The Asset Monitor monitors the regularity of the transaction and the integrity of the cover pool. Among other duties, it has to check the arithmetical accuracy of the test calculations on a semiannual basis as well as report at least once a year to the issuer Statutory Board and the internal audit department of BCC Banca Iccrea.
- BCC Banca lccrea monitors and coordinates all activities performed by the BCCs within the programme, manage the cover pool on an ongoing basis and monitor the performance of the programme.
- The Representative of the Covered Bondholders acts for the benefit of covered bond investors and can determine whether the issuer failed to comply with, perform or observe any of its obligations, as well as serve an acceleration notice in certain circumstances.
- The Bank of Italy oversees the covered bond programme, the issuer and the application of the relevant legislative framework.

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#### **Selected Common Eligibility Criteria**

- i. residential mortgage loans whose ratio between the (i) outstanding principal amount and (ii) the value of the mortgaged property, is equal to or lower than 80 per cent (a "**Residential Mortgage Loan**");
- ii. commercial mortgage loans in respect of which the ratio between the (i) outstanding principal amount and (ii) the value of the mortgaged property, is equal to or lower than 60 per cent (a "Commercial Mortgage Loan");
- iii. receivables arising from Mortgage Loans denominated in Euro;
- iv. receivables arising from Mortgage Loans classified by the relevant Seller as "in bonis" pursuant to the relevant supervisory regulations enacted by the Bank of Italy;
- v. receivables arising from Mortgage Loans deriving from Mortgage Loan Agreements with reference to which at least an Instalment has been paid;
- vi. receivables arising from Mortgage Loans secured by a mortgage in favour of the relevant Seller which is (i) a legal first ranking mortgage, or (ii) an economic first ranking mortgage, which means: (a) mortgages ranking subordinated to the legal first ranking mortgages, provided that all obligations secured by mortgage/mortgages with a prevailing ranking, had been fully satisfied as at the Valuation Date; (b) mortgages ranking subordinated to the legal first ranking provided that all mortgages with prevailing ranking are registered in favour of the same Seller as a security for claims that satisfy all the other Criteria related to the relevant Seller;
- vii. receivables arising from Mortgage Loans not deriving from subsidised loans or which do not benefit of contributions or other benefits in relation to principal or interest in compliance with the law or conventions ("Mutui agevolati" and "Mutui convenzionati");
- viii. receivables arising from Mortgage Loans granted to natural person, which, as at the date of the disbursement of the Mortgage Loan, were employees of the relevant Seller (a "Staff Mortgage Loan");
- ix. receivables arising from Mortgage Loans fully disbursed for which there is no obligation to disburse any further amount;
- receivables arising from Mortgage Loans in relation to which the principal debtors are natural person resident in Italy or domiciled in Italy;
- xi. receivables arising from Mortgage Loans that are secured by a mortgage created over real estate assets located in the Republic of Italy, and in any case resident in the European Economic Area;
- xii. receivables arising from Mortgage Loans which are governed by Italian law;
- xiii. receivables arising from Mortgage Loans in relation to which the relevant borrower benefits from (i) rescheduling or suspension of payments agreements (including moratoriums) in accordance with applicable legislation or agreements entered into by the Italian Banking Association or other trade associations to which the relevant Seller is a party, or voluntary suspension programmes started by the relevant Seller, exclusively in order to deal with states of emergency and/or calamitous events (both natural and man-made) or major economic crisis of national importance; (ii) voluntary suspension agreements entered into by the relevant Seller in order to deal with states of emergency and/or particular concern, including those of local relevance (the "Renegotiated Mortgage Loans").

eligibility criteria

Notes: Please refer to the Base Prospectus for the full set of

#### Specific Limits:

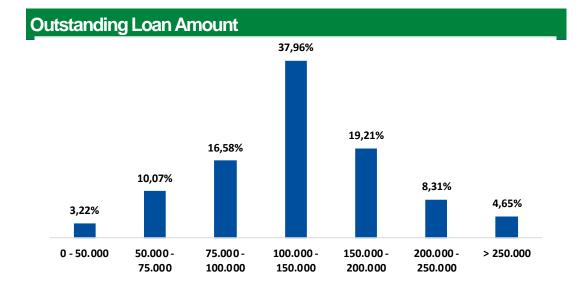
- Commercial Mortgage Loans: up to 20% of the cover pool
- Staff Mortgage Loans: up to 20% of the cover pool
- Renegotiated Mortgage Loans: up to 20% of the cover pool

### **Cover Pool Key Characteristics**

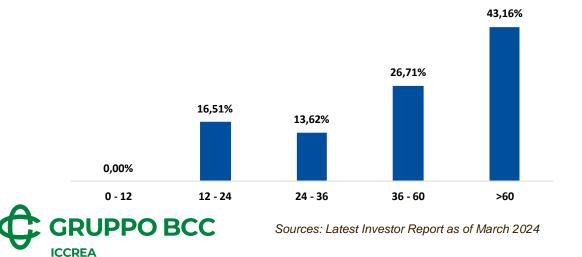
Total Cover Pool (EUR)	3.286.238.930,08
of which cash (%)	4,01%
Aggregate original Principal Outstanding Balance (EUR)	4.092.314.013,27
Average current Principal Outstanding Balance (EUR)	109.511,33
Average original Principal Outstanding Balance (EUR)	142.064,64
Total number of Loans	28.806
Weighted average seasoning (months)	61,84
Weighted average remaining term (years)	19,72
Weighted average current LTV (%)	57,78%
Weighted average interest rate (%) - fixed mortgage	2,29%
Weighted average spread (%) - floating mortgage	1,80%
% of Floating Rate Assets	41,48%
% of Fixed Rate Assets	58,52%
Current Principal of Performing Loans: 0 days in arrears (%)	96,08%
Current Principal of Performing Loans: over 30 up to 90 days in arrears (%)	0,26%
Current Principal of Performing Loans: defaulted or over 90 days in Arrears (%)	0,23%
Loans under Payment Holidays (%)	0,68%



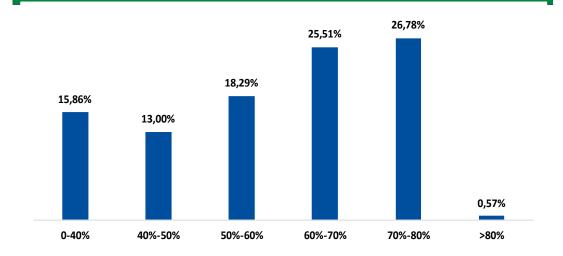
# **COVER POOL CHARACTERISTICS** (2/3)



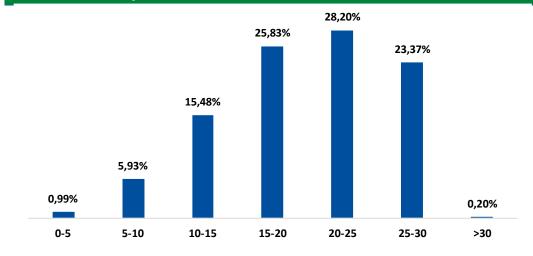
#### Seasoning (Months)



#### Current Loan to Value



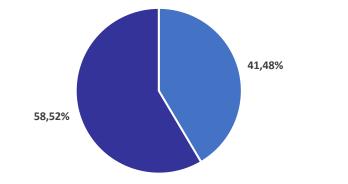
### Years to Maturity



## **COVER POOL CHARACTERISTICS (3/3)**

#### Interest Rate Type

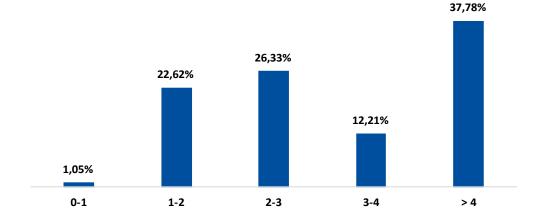
**ICCREA** 

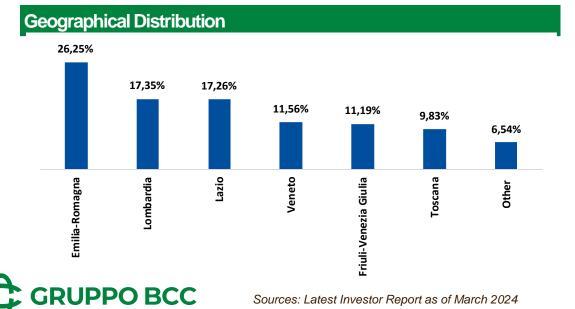


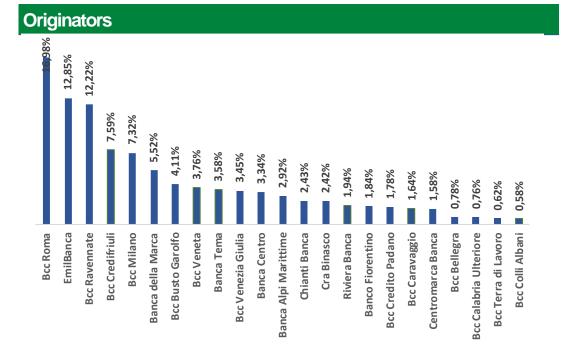
#### % of Floating Rate Assets

% of Fixed Rate Assets

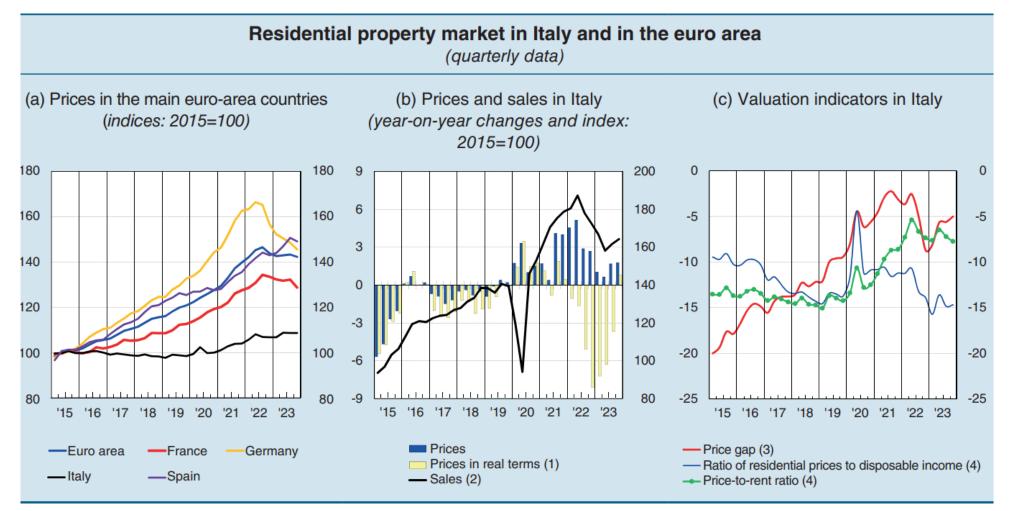
#### Interest Rate Range







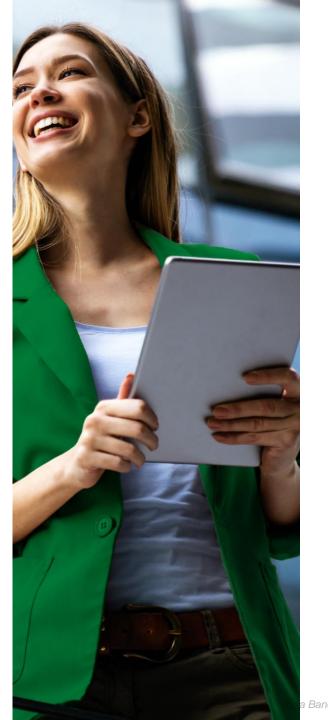
#### 17



Sources: Based on data from the Bank of Italy, Eurostat, Istat and the Italian Revenue Agency's Osservatorio del Mercato Immobiliare (OMI). 1) Data deflated using the change in consumer prices. – (2) Adjusted for seasonal and calendar effects. Right-hand scale. – (3) The price gap is defined as the percentage



\*Source: Financial Stabilty Report, Bankit April 2024



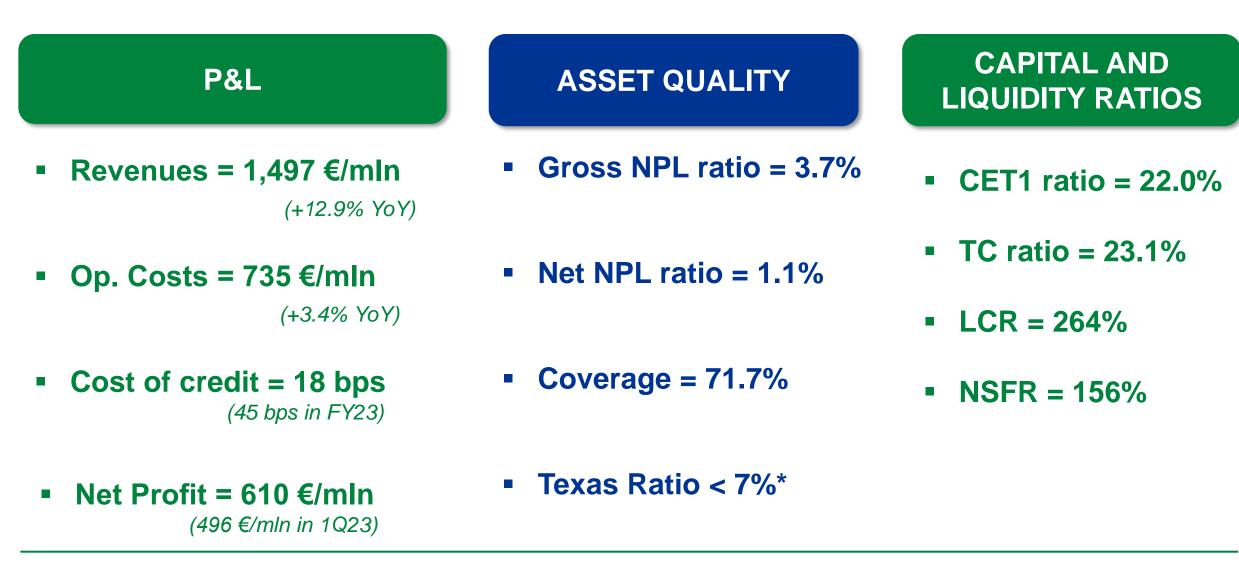
# AGENDA

# **GROUP OVERVIEW**

# **COVERED BOND PROGRAMME - UPDATE**

# **ANNEXES AND CONTACTS**

### 1Q24 RESULTS: EXECUTIVE SUMMARY. ONGOING RESILIENT AND GROWING RESULTS





#### Profit & Loss – 1Q24 vs 1Q23 -

	1Q 24	1Q 23	Δ 1Q24 vs 1Q23	Δ % 1Q24 vs 1Q23
Net interest income	1,088	957	131	13.7%
Net fees and commission income (expense)	336	338	(2)	(0.5%)
Other financial income	73	31	42	135.1%
Gross Income	1,497	1,326	171	12.9%
Net writedowns / writebacks for credit risk	(43)	(22)	(21)	95.2%
Operating expenses	(735)	(711)	(24)	3.4%
Personnel expenses	(489)	(470)	(18)	3.9%
Other administrative expenses	(272)	(270)	(3)	0.9%
Net provisions	(3)	6	(9)	(156.0%)
Net adjustments	(58)	(56)	(1)	2.5%
Other operating expenses/income	87	79	8	9.6%
Operating Result	720	594	127	21.3%
Other	6	(1)	7	(742.6%)
Profit before taxes	726	593	133	22.5%
Taxes	(117)	(97)	(20)	20.5%
Profit after tax from discontinued operations	0	0	0	n.a.
Net profit	610	496	114	22.9%

#### Balance Sheet – 31 March 2024 vs 31 Dec 2023 -

Assets (€mln)	1Q 24	FY 23	Δ Mar 24 vs Dec 23	Δ % Mar 24 vs Dec 23
Financial Assets	60,100	61,126	(1,026)	(1.7%)
Net loans to customers	93,262	90,886	2,376	2.6%
Net loans to banks	3,648	7,613	(3,965)	(52.1%)
Other assets	14,501	14,888	(387)	(2.6%)
Total assets	171,511	174,513	(3,002)	(1.7%)
Liabilities and shareholders' equity (€mln)	1Q 24	FY 23	Δ Mar 24 vs Dec 23	Δ % Mar 24 vs Dec 23
Financial liabilities to customers	122,143	122,523	(380)	(0.3%)
Securities issued	13,878	12,350	1,528	12.4%
Financial liabilities to banks	12,701	17,923	(5,221)	(29.1%)

Total liabilities and shareholders' equity	171,511	174,513	(3,002)	(1.7%)
Group shareholders'equity	14,339	13,889	450	3.2%
Other liabilities	8,449	7,828	621	7.9%
Financial liabilities to banks	12,701	17,923	(5,221)	(29.1%)



# 1Q24 ASSET QUALITY: NET NPL RATIO AT 1.1%. COVERAGE AT 72%

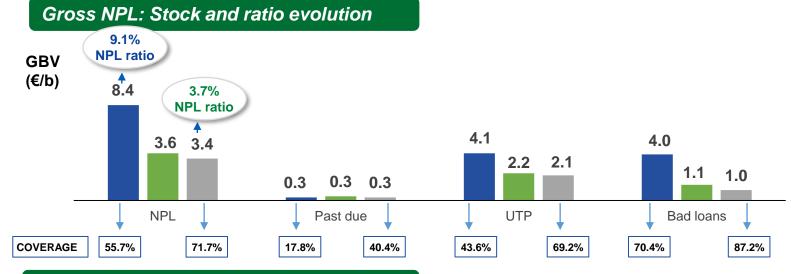
#### Asset Quality (gross) - €/b and ratio in %

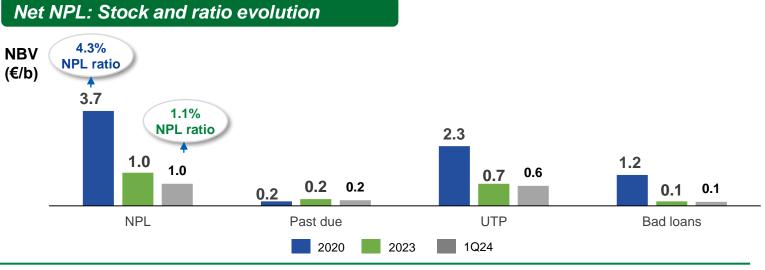
	1Q 24	FY 23
Past Due	339	327
UTP		
	2,078	2,242
Bad Loans	1,018	1,080
Gross Non Performing Loans	3,435	3,649
Performing Loans - Stage 1	79,613	80,113
Performing Loans - Stage 2	9,073	9,051
Total gross loans to customers	92,122	92,813
Gross NPL ratio	3.7%	3.9%
Writedowns	2,464	2,636
Coverage Ratio NPL	71.7%	72.2%
Coverage Ratio Past Due	40.4%	40.5%
Coverage Ratio UTP	69.2%	69.6%
Coverage Ratio Bad Loans	87.2%	87.3%
Coverage Ratio Performing Loans	1.0%	1.0%
Coverage Ratio Perforrming - Stage 1	0.4%	0.4%
Coverage Ratio Performing - Stage 2	5.6%	5.6%
Net Non Performing Loans	972	1,013
Net NPL ratio	1.1%	1.1%

 Gross NPL ratio at 3.7% (3.9% at. Dec 23). Net NPL ratio at 1.1% (flat vs Dec 23). Stage 2: 9.8% of total gross loan portfolio. NPE Ratio evolution has been also supported by the de-risking activity carried out by Iccrea Banca.

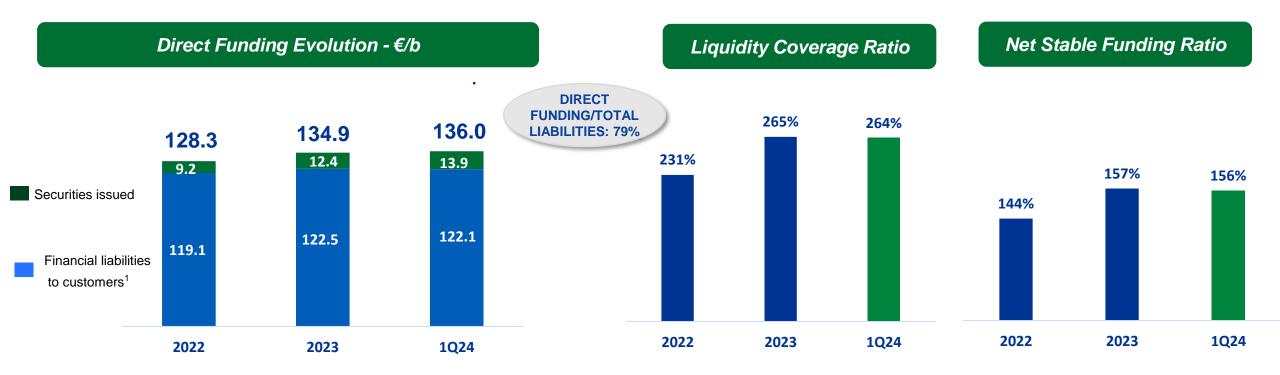
**GRUPPO BCC** 

**ICCREA** 





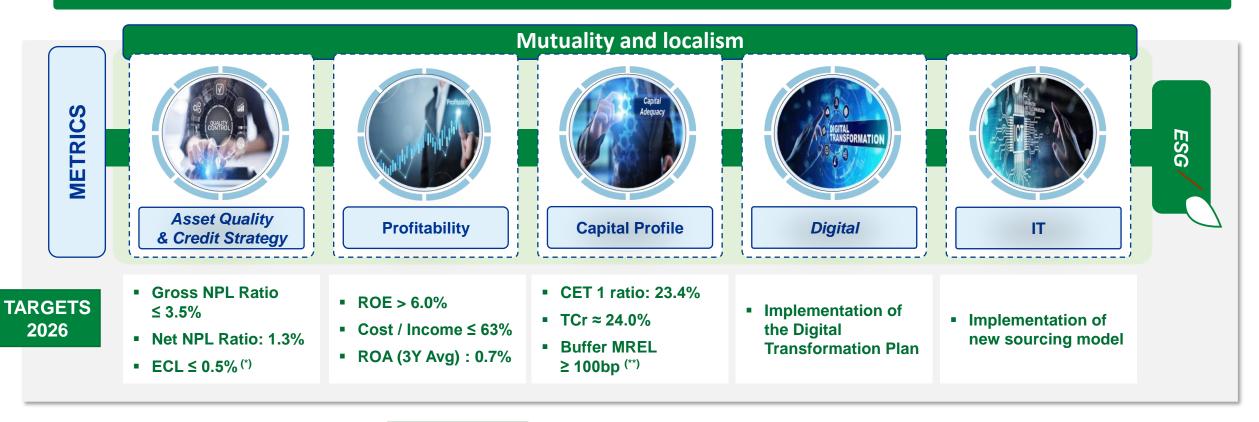
#### Source: Financial Report 2020, 2023 and 1Q24 press release



- Direct funding at 136.0 €/b slightly up vs 2023 level mainly thanks to securities issued
- A very solid liquidity position: LCR and NSFR respectively at 264% and 156% well above Italian peers average

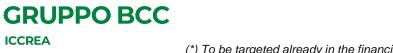


### **BUSINESS PLAN 2024 – 2026: MAIN TARGETS AND AMBITIONS**



		CAGR 23 - 26
Volumes	Loans to Customers	+1.3%
	Financial Assets	-2.9%
	Direct Funding	+0.6%
	Indirect Funding	+6.4%

		CAGR 23 - 26
P&L	Net Interest Income	-3.1%
	Net Fees	+3.6%
	Total Revenues	-2.1%
	Operating Costs	+1.4%
	Cost of credit	72 bps (avg 3Y)



(\*) To be targeted already in the financial year 2025 (\*\*) Constant ambition throughout the Plan horizon



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# WEBSITE

**BCC BANCA ICCREA** www.gruppobcciccrea.it

> FINANCIAL CALENDAR

- August 13, 2024: 1H24 Results
- November 13, 2024: 9M24 Results