# Green, Social and Sustainability Bond Report YEAR 2022



Rome, July 2023

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**Group overview** 

**ESG** strategy

**Green, Social and Sustainability Framework** 

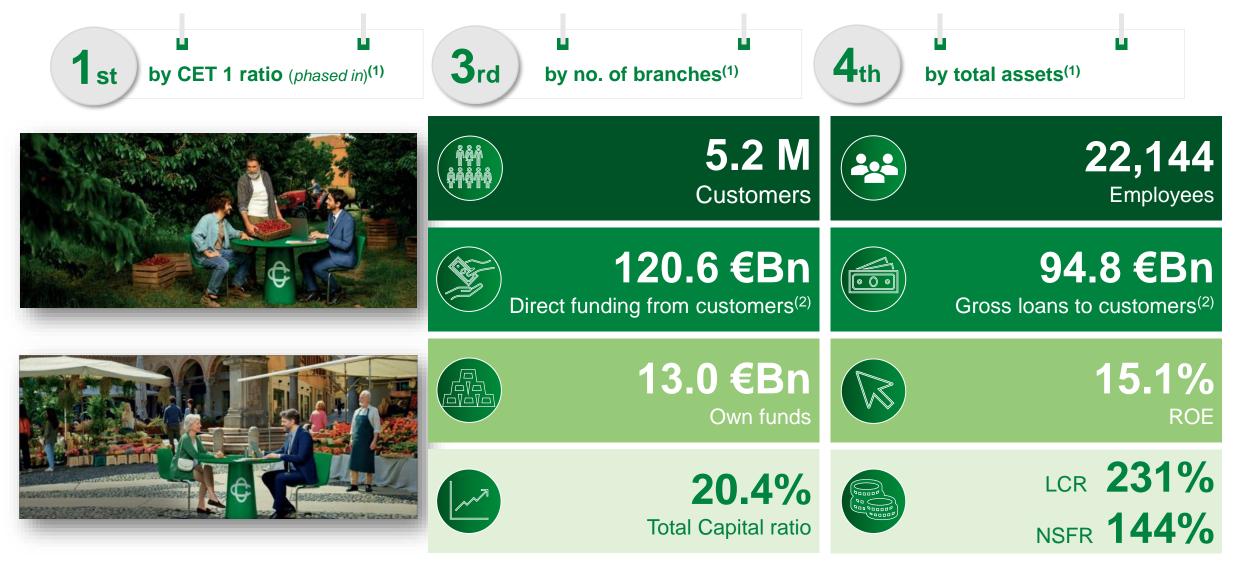
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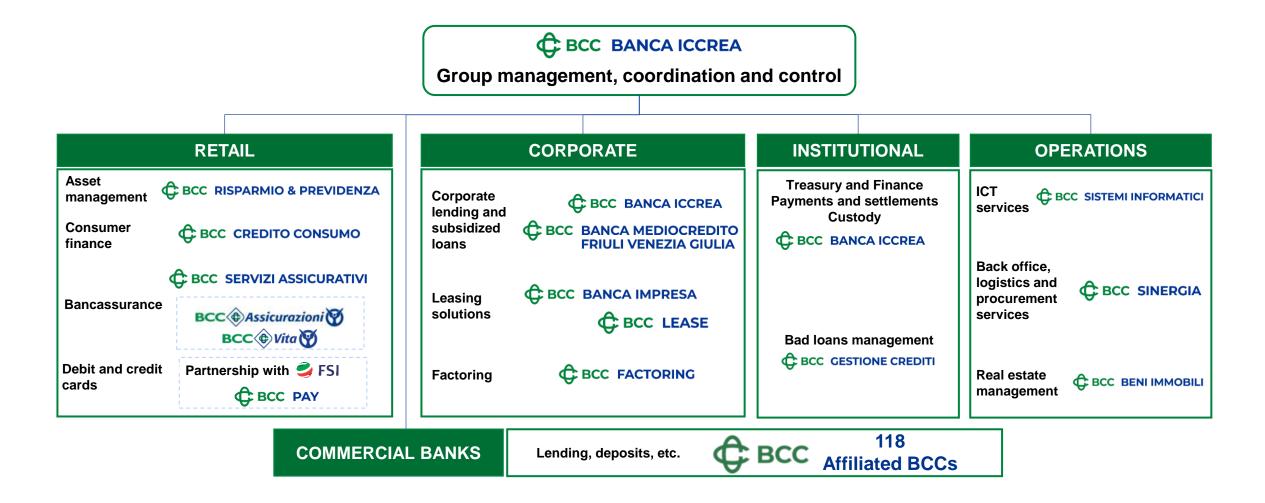
#### Group overview Gruppo BCC lccrea: one of the leading players in the Italian banking sector





(1) The sample considers the consolidated data of the following peers: Intesa Sanpaolo, UniCredit, Banco BPM, MPS, BPER Pro-forma
 (2) Pro forma, excluding discontinued operations (pursuant to IFRS 5)

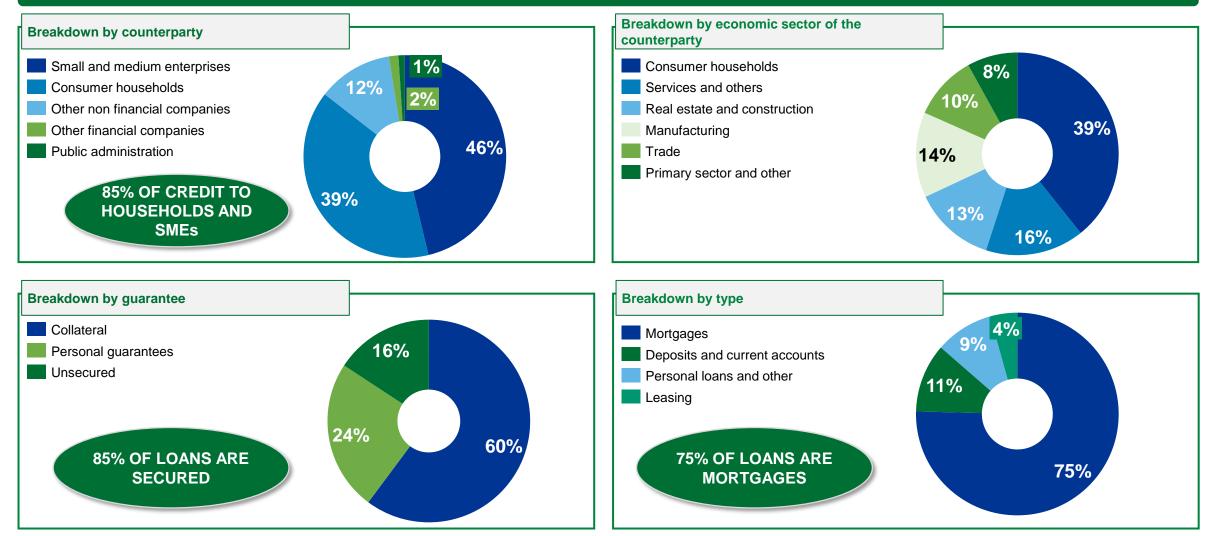
#### Group overview Offering a full set of financial services and an efficient operating model





#### Group overview The traditional and typical customer base

Gross loans to customers as at 31/12/2022





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### ESG FY 2022 results: Main highlights

Relevant ESG initiatives in line with the cooperative approach



- Consumption of electric energy from renewable sources at 86% (76% in 2021)
- Consumption of heat energy from renewable sources at 34% (10% in 2021)
- Emissions reduction vs 2021:
  - Scope 1: -6,5%
  - Scope 2 (Market based): -56 %
- Total consumptions: -12% vs 2021
- Social bonds: outstanding amount for 1 bln€
- Donations: 33 mln€ in 2022 (27 mln€ in 2021)
- Lending to third sector: 187 mln€ in 2022
- AUM (stock) ESG: 7.9 bln€ (37% of total AUM)

- Presence of an ESG committee composed by 3 BoD members
- Top management variable remuneration linked to some ESG KPI's (15% of the overall scorecard)
- 41% of women in the corporate bodies of ICCREA Banca
- 54 training hours for employee in 2022



- Reducing CO2 emissions, also by acting on the corporate car fleet and increasing the energy efficiency of workplaces
- Based on a Carbon Footprint assessment, definition of strategies on credit portfolio in order to contain and/or reduce GHG emissions
- Initiatives to promote territories, support local communities and third sector and actions aimed to support families and businesses
- Inclusion and financial education initiatives
- Actions aimed at supporting clients in the sustainable transformation process, through the dissemination of ESG assessment tools and measures to facilitate the use of public resources made available by the NRRP
- Strengthen information flows to the **C-Level and Board** on projects related to the integration of ESG factors in company processes
- Further boost on **culture and awareness of ESG issues**, both at the Board level and within the overall organizational structure



**Cross-cutting initiatives** 

Definition of incremental quantitative targets related to the distribution/sale of ESG-related financing and asset management products, as well as insurance products to protect against climate and catastrophe risks for households and businesses



Over the next three years, the BCC Iccrea Group will intensify its responsible commitment to ESG issues in keeping with its constituent values and the nature of cooperative credit. The strategy will be developed through new, stronger objectives along the three drivers of sustainability (Environment, Social and Governance)





**Dematerialisation**, with initiatives aimed at enabling the **remote signing of documents** and contracts by customers.

Reduction of emissions and consumption, with the gradual conversion of part of the company car fleet to electric/hybrid power and an increase in the energy efficiency of workplaces (so-called direct impacts).



**Carbon footprint and green energy**, with the definition of GHG emission containment and/or reduction strategies based on the measurement of the carbon footprint (Scope 3 portfolio) as well as the **development of green energy proposals**.



Over the next three years, the BCC Iccrea Group will intensify its responsible commitment to ESG issues in keeping with its constituent values and the nature of cooperative credit. The strategy will be developed through new, stronger objectives along the three drivers of sustainability (Environment, Social and Governance)





**Measurement of the social impact generated by** the Group through its initiatives to promote surrounding areas, support local communities and endorse volunteer organisations.



**External social responsibility**, with the **continuation of inclusion and financial education initiatives** as well as actions aimed at supporting customers in the sustainable transformation process through the dissemination of ESG performance assessment tools and measures to **facilitate the use of public resources made available by the NRRP.** 



Internal social responsibility, through actions supporting parenting and the gender mix.



Over the next three years, the BCC Iccrea Group will intensify its responsible commitment to ESG issues in keeping with its constituent values and the nature of cooperative credit. The strategy will be developed through new, stronger objectives along the three drivers of sustainability (Environment, Social and Governance)





Corporate governance, with actions aimed at strengthening information flows to the C-Level and Board on projects related to the integration of ESG factors in company processes.



ESG culture and regulatory framework, with objectives to further boost the culture and awareness of ESG issues, both at the Board level and within the overall organisational structure.



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### **Green, Social and Sustainability Framework**

GBCI's Green, Social and Sustainability Bond Framework (the "Framework") has been structured in accordance with the 2021 edition of the Green Bond Principles ("GBP"), the 2021 Social Bond Principles ("SBP") and the 2021 Sustainability Bond Guidelines ("SBG") published by ICMA, with the intention of seeking alignment with market best-practices and in force European Taxonomy Regulation



- The net proceeds raised from any of the Group's Green, Social or Sustainability Bonds issued under this Framework will be exclusively
   allocated to finance and/or re-finance, in whole or in part, new and/or existing loans/projects ("Eligible Green Assets" and/or
   "Eligible Social Assets", together "Eligible Assets")
- Look back period: 2 years
- · The Issuer commits, where feasible, to align Eligible Green Assets to the EU Taxonomy

#### The Eligible Assets will primarily aim at contributing to the following UN SDGs:





### **Green, Social and Sustainability Framework**

Project Evaluation and Selection	<ul> <li>Credit Department will be in charge of evaluating and selecting loans to be included in the Portfolio</li> <li>An Internal Working Group will review proposed loans based on the defined Eligible Categories</li> <li>The allocation of the loans to the Portfolio will be approved by the Finance Committee</li> <li>Loans determined as eligible will be marked accordingly and added into the Portfolio and into the Green, Social and Sustainability Bond Register</li> </ul>
Management of Proceeds	<ul> <li>The proceeds from the Bonds issued under this Framework will be managed on a portfolio basis</li> <li>Iccrea will establish the Register for all the Green, Social and Sustainability Bonds issued under the Framework and the Eligible Assets enabling their recording and tracking</li> <li>In case of divestment or if a loan/project no longer meets the eligibility criteria listed above, Iccrea intends to reallocate the funds to other Eligible Assets during the term of the relevant bond</li> </ul>
Reporting	<ul> <li>Iccrea will report annually on the allocation of the proceeds of the bonds issued under this Framework and the relative impact of the projects at category level, in accordance with the portfolio approach</li> </ul>
External Review	<ul> <li>Vigeo - Eiris considers that Iccrea's Framework is aligned with the four core components of ICMA's Green Bond Principles 2021 ("GBP") &amp; Social Bond Principles 2021 ("SBP)</li> <li>A verification or assurance of the reporting may be released on an annual basis by a third party ESG agency or financial auditor</li> </ul>



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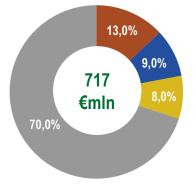
### Terms and conditions of the Social bond

#### **Overview**

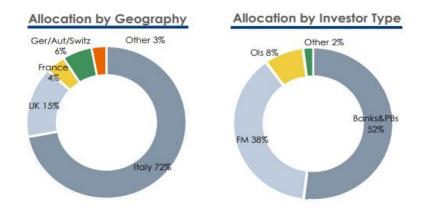
- First inaugural operation within the ICCREA GSS Framework of a Social Bond which took place in November 2021
- The proceeds deriving from the Social Bond will be used to finance and/or refinance, in whole
  or in part, new and/or existing projects/loans for the eligible categories defined within the GSS
  Framework and according to the ICMA principles on the subject of Social Bond
- The issuer undertakes to disburse a total amount of new loans equal to 20% of the nominal value issued within 2 years
- The 20% share of new social loans has been completely disbursed in 2022

#### Breakdown by Initial Portfolio's cluster composition

- SME's < 50 employees in disadvantaged areas
- Youth entrepreneurship
- Female entrepreneurship
- Covid-19 loans\*\*



Issuer	ICCREA Banca S.p.A.			
Issuer Rating	BB (Stable) / BB- (Stable) / BB(h) (Stable) (S/F/DBRS)			
Issue Rating (exp.)	BB / BB- / BBH (S/F/DBRS)			
Status/Type	Senior Preferred Unsecured			
Size	EUR 500mln			
Announcement Dat <mark>e</mark>	10 November 2021			
Settlement Date	17 November 2021 (T+5)			
Maturity	17 January 2027 (Long 5NC4)			
Re-offer Price	99.996%			
Re-offer Yield	2.125%			
Re-offer Spread	224.2bps vs swaps			
Coupon	2.125% Fixed, Annual, Act/Act (ICMA), long first			
Documentation	Issued under the Issuer's Euro 3 billion Euro Medium Term Note Programme dated 3 September 2021 and supplemented on 30 September 2021 and on 4 November 2021			
Min. Denomination	EUR 100k + EUR 1k			
Distribution	Reg S, Bearer form, New Global Note			
Listing	Luxemburg Stock Exchange			





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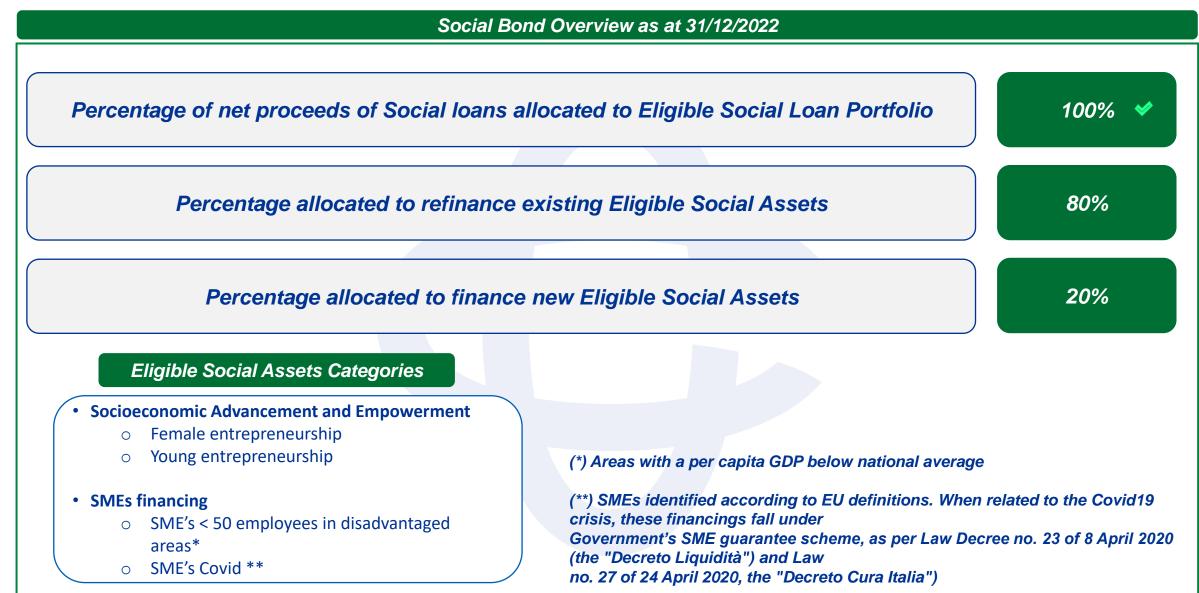
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#### **Allocation & Impact Report – Management of proceeds**

80% of proceeds has been immediately allocated (for 400 € mln) for the refinancing of eligible loans already granted

2

1

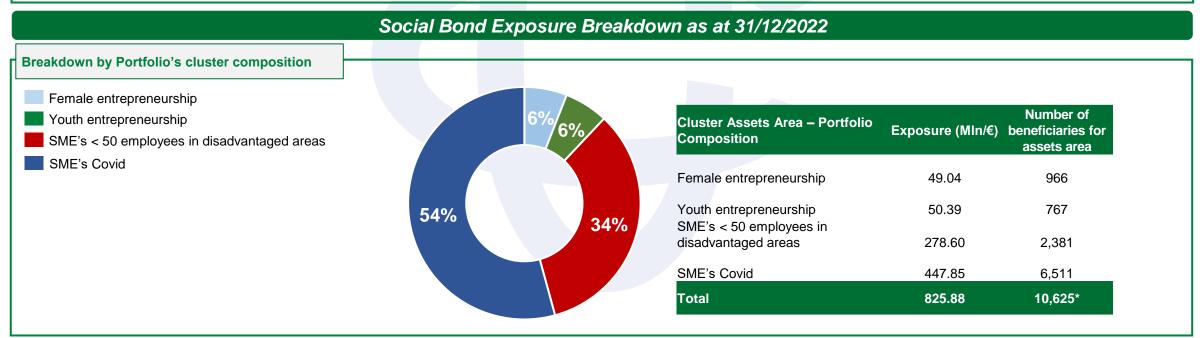
The remaining 20% has been temporarily (as indicated at point 3, pages 14 and 15 of the Framework) managed by the Treasury Department according to the criteria described in the GSS Bond Framework

## **GSS Bond Framework**

"Any balance of issuance proceeds not allocated to fund Eligible Assets in the Register will be held in accordance with Iccrea normal liquidity management, including treasury liquidity portfolio, cash, time deposits with Banks or other form of available short term and medium / long term funding sources, that do not include Excluded Categories as reported in this Framework. In case of divestment or if a loan/project no longer meets the eligibility criteria listed above, Iccrea intends to reallocate the funds to other Eligible Assets during the term of the relevant bond".

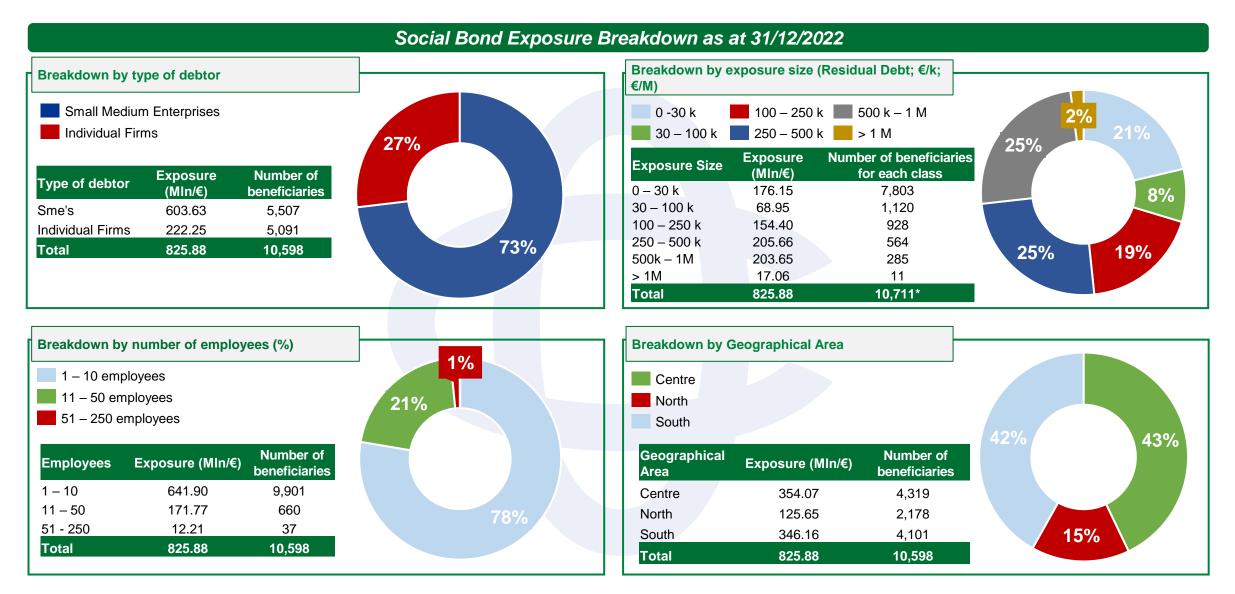








\* The number of beneficiaries rapresented in the chart may differ from the «N° of Beneficiaries» indicated above as a beneficiary may be included in more than one asset class.



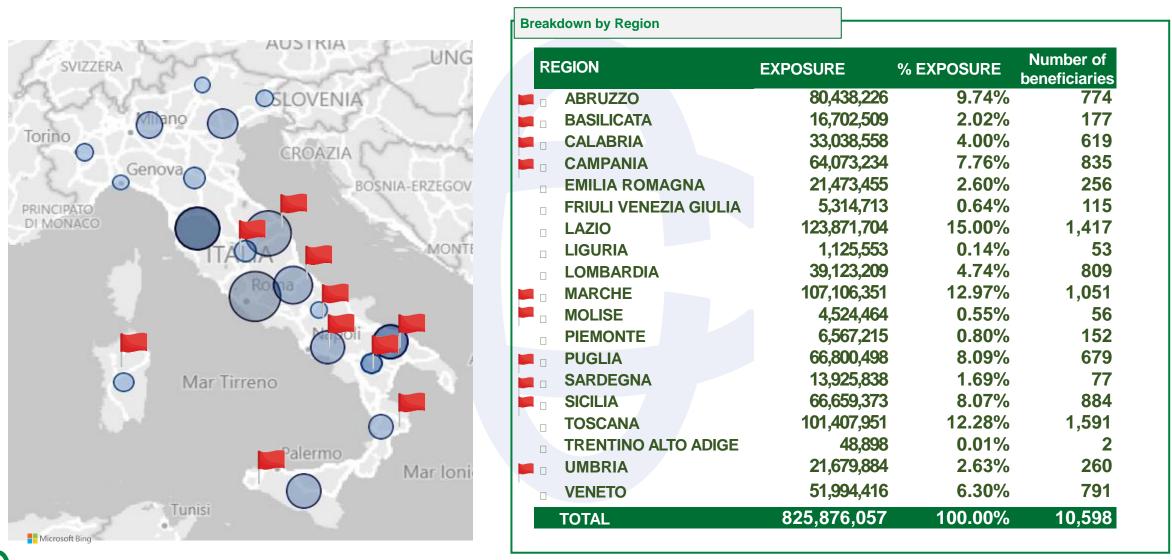


\* The number of beneficiaries rapresented in the chart may differ from the «N° of Beneficiaries» indicated in page 20 as a beneficiary may be 21 included in more than one exposure size class.

**GRUPPO BCC** 

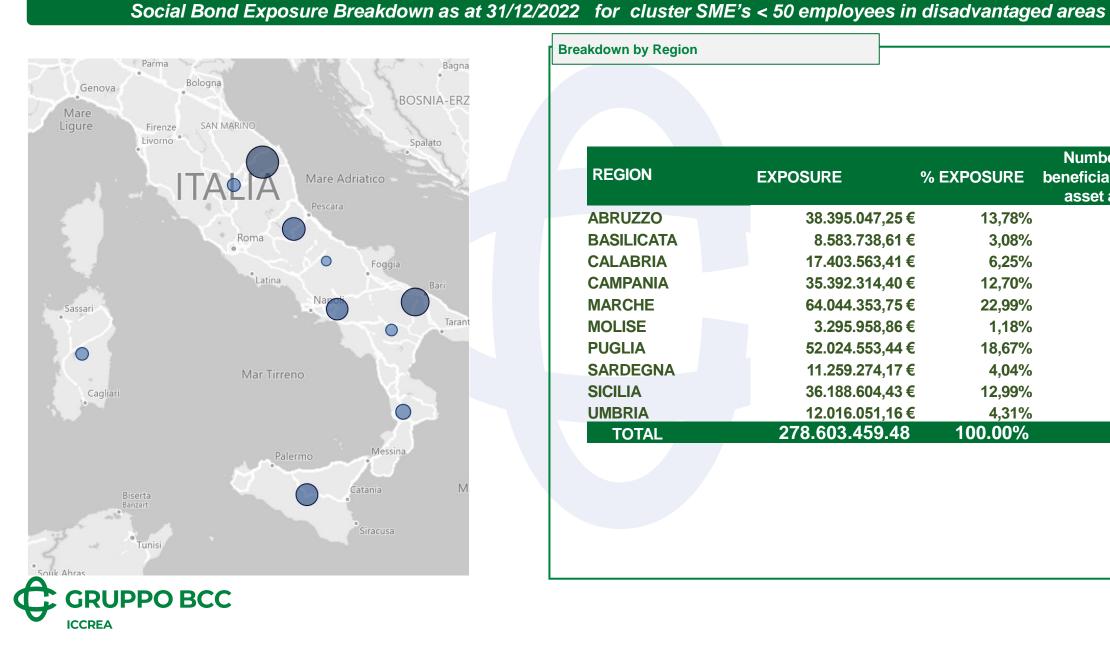
**ICCREA** 

#### Social Bond Exposure Breakdown as at 31/12/2022



Areas with a per capita GDP below national average

### Allocation & Impact Report– Detail of SME's < 50 employees in disadvantaged areas



kdown by Region			
REGION	EXPOSURE	% EXPOSURE	Number of beneficiaries for asset area
ABRUZZO	38.395.047,25€	13,78%	272
BASILICATA	8.583.738,61 €	3,08%	80
CALABRIA	17.403.563,41 €	6,25%	226
CAMPANIA	35.392.314,40 €	12,70%	453
MARCHE	64.044.353,75€	22,99%	434
MOLISE	3.295.958,86 €	1,18%	37
PUGLIA	52.024.553,44 €	18,67%	320
SARDEGNA	11.259.274,17 €	4,04%	59
SICILIA	36.188.604,43 €	12,99%	397
UMBRIA	12.016.051,16 €	4,31%	103
TOTAL	278.603.459.48	100.00%	2,381

#### Allocation & Impact Report – Focus SME's Covid-19 Loans

The impact assessment in terms of "increase in number of employees or turnover" is based on information reported in financial statements and other information publish by limited companies (SRL – SPA). The analysis impacted only limited companies thanks to the better timeliness of receiving the information.

METHODOLOGICAL APPROACH

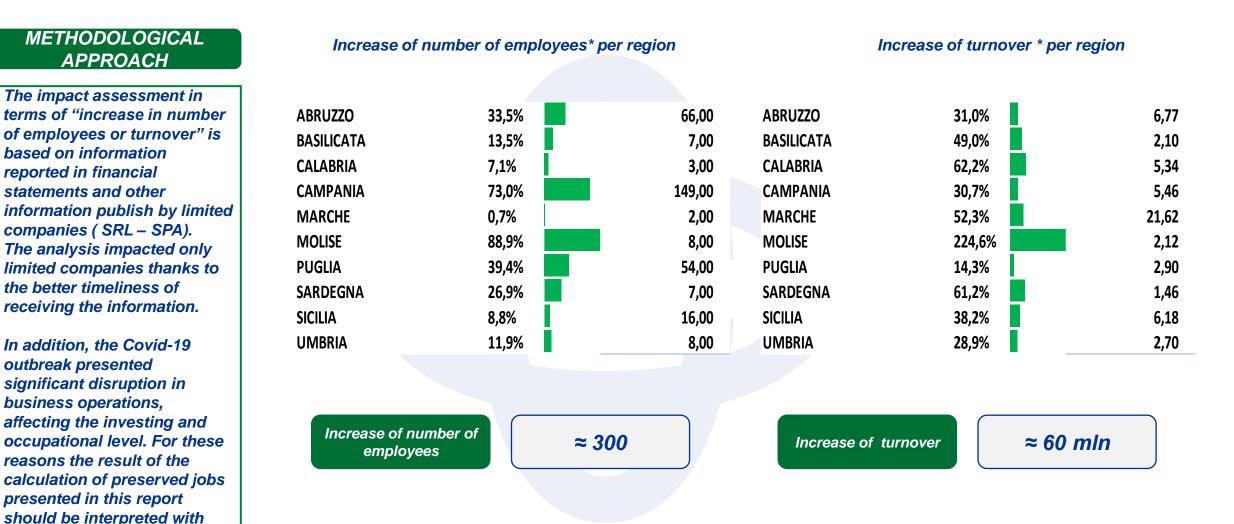
In addition, the Covid-19 outbreak presented significant disruption in business operations, affecting the investing and occupational level. For these reasons the result of the calculation of preserved jobs presented in this report should be interpreted with additional caution



Increase of number of employees* per region			Increase of turnover * per region		
ABRUZZO	6,5%	72,0	ABRUZZO	35,5%	54,99
BASILICATA	1,6%	1,0	BASILICATA	25,0%	3,92
CALABRIA	17,6%	31,0	CALABRIA	23,7%	10,93
CAMPANIA	4,5%	25,0	CAMPANIA	28,1%	24,70
EMILIA ROMAGNA	0,0%	-	EMILIA ROMAGNA	11,2%	6,35
FRIULI VENEZIA GIULIA	1,8%	2,0	FRIULI VENEZIA GIULIA	19,6%	2,24
LAZIO	4,5%	130,0	LAZIO	33,1%	110,52
LIGURIA	21,3%	13,0	LIGURIA	-14,5%	- 1,19
LOMBARDIA	7,0%	68,0	LOMBARDIA	21,4%	31,47
MARCHE	17,0%	170,0	MARCHE	28,5%	41,73
MOLISE	5,4%	2,0	MOLISE	25,8%	1,38
PIEMONTE	15,1%	13,0	PIEMONTE	18,4%	2,40
PUGLIA	6,5%	18,0	PUGLIA	29,1%	11,78
SARDEGNA	38,5%	5,0	SARDEGNA	80,3%	1,12
SICILIA	19,4%	62,0	SICILIA	39,9%	18,43
TOSCANA	4,4%	85,0	TOSCANA	25,8%	69,09
TRENTINO ALTO ADIGE	0,0%	-	TRENTINO ALTO ADIGE	12,2%	0,14
UMBRIA	-0,7%	- 2,0	UMBRIA	23,2%	6,43
VENETO	9,5%	86,0	VENETO	32,2%	49,59
Increase of number employees	of	≈ 800	Increase of turnov	er <b>≈ 45</b>	0 mln

(\*) The increase of the number of jobs and turnover is calculated as the difference between the number of employees/turnover as at the end of 2022 compared to 2020; the percentage is calculated as the ratio between the two years difference and the 2020 number of employees/turnover.

# Allocation & Impact Report – Focus Report SME's < 50 employees in disadvantaged areas



additional caution

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(\*) The increase of the number of jobs and turnover is calculated as the difference between the number of employees/turnover as at the end of 2022 compared to 2020; the percentage is calculated as the ratio between the two years difference and the 2020 number of employees/turnover.

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Iccrea Banca S.p.A.

Independent auditor's report on "Green, Social and Sustainability Bond Report" – "Allocation & Impact Report" Section of Iccrea Banca S.p.A. for the year 2022 (translation of the original report issued in Italian\*)

Report ISAE 3000 revised

ORMB/NSDN/vbrb- R2023/01002





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Independent auditor's report on "Green, Social and Sustainability Bond Report" – "Allocation & Impact Report" Section of Iccrea Banca S.p.A. for the year 2022 (translation of the original report issued in Italian\*)

To the Board of Directors of Iccrea Banca S.p.A.

We have been engaged to perform a Limited assurance engagement on the section "Allocation & Impact Report" included in the "Green, Social e Sustainability Bond Report" of the Gruppo Bancario Cooperativo Iccrea (hereafter the "Bank" or "issuer"), for the fiscal year closed on 31 December 2022 (hereafter the "GSS Bond Report" or "Report"), approved by the Executive Committee on 27 July 2023 and prepared on the basis of the "Green, Social and Sustainability Bond Framework" (hereafter the "Framework"), developed in accordance with the Principles published by International Capital Market Association (hereafter "ICMA") and approved on 28 October 2021 by the Board of Directors of Iccrea Banca S.p.A.

The Report is related to the first Social Bond issued by Iccrea Banca S.p.A. with settlement date on 17 November 2021 and maturity date on 17 January 2027.

#### Directors' Responsibility

The Directors are responsible for the preparation, the content, and the presentation of the "Green, Social and Sustainability Bond Report 2022", pursuant to the Framework (developed by the Company in accordance with the ICMA principles), that describes the eligibility criteria, the allocation of the proceeds and the indicators disclosed in the "Allocation & Impact Report" section of the Report.

The Directors are responsible for such internal control as management determines necessary to enable the preparation of a Report that is free from material misstatement, whether due to fraud or unintentional errors.

Furthermore, the Directors are responsible for the definition, implementation and maintenance of systems used to record the information necessary for the preparation of the Report.

#### Independence and Quality Control policies

We are independent in accordance with the principles of ethics and independence set out in the Code of Ethics for Professional Accountants published by the International Ethics Standards Board for Accountants, which are based on the fundamental principles of integrity, objectivity, competence and professional diligence, confidentiality and professional conduct. Our firm applies the International Standard on *Quality Control 1 (ISQC Italia 1)* and, accordingly, maintains a comprehensive quality control system that includes processes and procedures for compliance with ethical standards, professional principles and with applicable laws and regulations.

Mazars Italia S.p.A.



Capitale sociale deliberato, sottoscritto e versato € 120.000 - Sede legale: Via Ceresio, 7 - 20154 Milano Rea MI-2076227 - Cod. Fisc. e P. Iva 11176691001 Iscrizione al Registro dei Revisori Legali n. 163788 con D.M. del 14/07/2011 G.U. n. 57 del 19/07/2011



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#### Auditor's Responsibility

We are responsible for expressing a conclusion, on the basis of the procedures performed, regarding the "Allocation & Impact Report" section included in the GSS Bond Report. We conducted our work in accordance with the "International Standard on Assurance Engagements ISAE 3000 (Revised) Assurance Engagements Other than Audits or Reviews of Historical Financial Information" (hereafter

"ISAE 3000 Revised"), issued by the International Auditing and Assurance Standards Board (IAASB) for limited assurance engagements. This standard requires that we plan and perform procedures to obtain limited assurance that the Report is free from material misstatements. The procedures performed in a limited assurance engagement are less in scope than those performed in a reasonable assurance engagement in accordance with ISAE 3000 Revised and, therefore, do not provide us with a sufficient level of assurance that we have become aware of all significant events and circumstances that might be identified in a reasonable assurance engagement.

The procedures performed on the GSS Bond Report were based on our professional judgement and consisted in interviews, primarily with company personnel responsible for the preparation of the information presented in the Report, as well as documents analyses, recalculations and other procedures designed to obtain evidence deemed useful. In particular, We have performed the following main procedures:

- A. Interviews with the Management of the Company and other functions involved in order to understand the characteristics of projects financed and of projects refinanced by the Social Bond (settlement date: 17 November 2021) and to assess the reasonableness of the process and of internal procedures to manage quantitative and qualitative information included in the section "Allocation & Impact Report" of the Report.
- B. Analysis of the "Green Social & Sustainability Bonds Framework" of the Gruppo Bancario Cooperativo Iccrea, in order to verify the application of eligibility criteria to the financed and refinanced projects by the Social Bond as described in the Framework.
- C. The verification of the application of eligibility criteria for projects financed or refinanced through the Social Bond described in the Framework and the verification of the correct allocation of proceeds to eligible projects.
- D. The verification that sustainability indicators disclosed in the "Allocation & Impact Report" section of the Report are consistent with the metrics defined in the Framework.
- E. The verification of collection, aggregation, processing and transmission process of data regarding the sustainability indicators included in the "Allocation & Impact Report" section and, with reference to other information, verification of consistency between the information included in the Report and the collected supporting evidence.
- F. Sample analysis performed through the internal and external documentation gathering and analysis, in order to verify the coherence of the information included in the section "Allocation & Impact Report" of the Report to the Social Bond Principles 2021.
- G. Obtain the representation letter about the accuracy and the completeness of the information included in the GSS Bond Report and of those provided to us.



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#### Conclusion

Based on the procedures performed and evidence obtained, nothing has come to our attention that causes us to believe that the section "Allocation & Impact Report" included in the "Green, Social and Sustainability Bond Report" of the Gruppo Bancario Cooperativo Iccrea as of 31 December 2022 has not been prepared, in all material aspects, in accordance with the Framework.

Rome, 31 July 2023 Mazars Italia S.p.A.

Signed on the original

Olivier Rombaut Partner – Registered auditor

(\*) This independent auditor's report has been translated into the English language solely for the convenience of international readers. Accordingly, only the original text in Italian language is authoritative.



#### **Disclaimer**

This presentation (the **"Presentation**") has been prepared by ICCREA Banca S.p.A (the **"Company**") for information purposes only, as well as to present business and financial data of Gruppo Bancario Cooperativo Iccrea. For the purposes of this notice, the Presentation shall include the document that follows, the oral briefings by the Company that accompany it and any question-and-answer sessions that follow such briefings. The information in the Presentation is strictly proprietary and is being supplied to you solely for your information. It may not (in whole or in part) be reproduced, distributed or passed to a third party or used for any other purposes than stated above. The Presentation is informative in nature and does not constitute or form part of, and should not be construed as, an offer to sell, or the solicitation or invitation of any offer to buy or subscribe for, securities in any jurisdiction to the public as meant in any laws or regulations implementing the Prospectus Regulation (EU) 2017/1129 (the **"Prospectus Regulation"**), nor does it constitute, and should not be construed as, part of any "advertisement" of the Company as such term is defined in the Prospectus Regulation.

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Specific agreements and financing terms may be referred to and described in summary form in this presentation. Such summaries do not purport to be complete or, necessarily, accurate descriptions of the full agreements or the transactions mentioned. Interested parties are expected to independently review all such documents.

Some data in this Presentation may have been rounded. As a result of such rounding, totals appearing in this Presentation may slightly vary when compared with the arithmetic total of such data.

The consolidated financial statements as at 31 December 2022 used for the preparation of this document were subjected to a limited audit by the auditing firm Mazars Italia S.p.A. for the sole purpose of issuing the certificate required by Article 26, paragraph 2 of Regulation (EU) no. 575/2013 of 26 June 2013 (CRR) and European Central Bank Decision no. 2015/656. This is the certificate required for the application to be submitted to the ECB for the inclusion of the result for the period in common equity tier 1 (CET1).

